

▼ Business Scenario

8 points

Criteria Description

Describe a business scenario in which collaboration would influence a decision-making process (You can use a real-world experience of your own as inspiration or you can use a real-world business scenario that you have found in the news as your inspiration).

5. Target

8 points

The paper expertly describes a business scenario in which collaboration would influence a decision-making process. The paper demonstrates an exceptional understanding of the topic.

4. Acceptable

6.96 points

The paper clearly describes a business scenario in which collaboration would influence a decision-making process. The paper demonstrates an understanding that extends beyond the surface of the topic.

3. Approaching

6.32 points

The paper adequately describes a business scenario in which collaboration would influence a decision-making process. The paper demonstrates a basic understanding of the topic.

2. Insufficient

5.92 points

The paper inadequately describes a business scenario in which collaboration would influence a decision-making process. The paper demonstrates a poor understanding of the topic.

1. Unsatisfactory

0 points

The paper omits or incompletely describes a business scenario in which collaboration would influence a decision-making process. The paper does not demonstrate understanding of the topic.

▼ Collaboration in the Decision-Making Process

16 points

Criteria Description

Provide specific details, from the scenario, as to whether collaboration is merited in the decision-making process.

5. Target

16 points

The paper expertly provides specific details, from the scenario, as to whether collaboration is merited in the decision-making process. The paper demonstrates an exceptional understanding of the topic.

4. Acceptable

13.92 points

The paper clearly provides specific details, from the scenario, as to whether collaboration is merited in the decision-making process. The paper demonstrates an understanding that extends beyond the surface of the topic.

3. Approaching

12.64 points

The paper adequately provides specific details, from the scenario, as to whether collaboration is merited in the decision-making process. The paper demonstrates a basic understanding of the topic.

2. Insufficient

11.84 points

The paper inadequately provides specific details, from the scenario, as to whether collaboration is merited in the decision-making process. The paper demonstrates a poor understanding of the topic.

1. Unsatisfactory

0 points

The paper omits or incompletely provides specific details, from the scenario, as to whether collaboration is merited in the decision-making process. The paper does not demonstrate understanding of the topic.

▼ Collaboration and a Positive Outcome

16 points

Criteria Description

Discuss if collaboration is the best way to achieve a positive outcome in the scenario. Include why or why not.

5. Target

16 points

The paper expertly discusses if collaboration is the best way to achieve a positive outcome in the scenario and includes why or why not. The paper demonstrates an exceptional understanding of the topic.

4. Acceptable

13.92 points

The paper clearly discusses if collaboration is the best way to achieve a positive outcome in the scenario and includes why or why not. The paper demonstrates an

understanding that extends beyond the surface of the topic.

3. Approaching

12.64 points

The paper adequately discusses if collaboration is the best way to achieve a positive outcome in the scenario and includes why or why not. The paper demonstrates a basic understanding of the topic.

2. Insufficient

11.84 points

The paper inadequately discusses if collaboration is the best way to achieve a positive outcome in the scenario and includes why or why not. The paper demonstrates a poor understanding of the topic.

1. Unsatisfactory

0 points

The paper omits or incompletely discusses if collaboration is the best way to achieve a positive outcome in the scenario and includes why or why not. The paper does not demonstrate understanding of the topic.

▼ Strategic Approach and Communication Techniques (B)

16 points

Criteria Description

Based on the scenario, describe the strategic approach as well as the communication techniques a team leader would use to ensure a quality decision is made. (C 5.5)

5. Target

16 points

The paper expertly describes the strategic approach as well as the communication techniques a team leader would use to ensure a quality decision is made. The paper demonstrates an exceptional understanding of the topic.

4. Acceptable

13.92 points

The paper clearly describes the strategic approach as well as the communication techniques a team leader would use to ensure a quality decision is made. The paper demonstrates an understanding that extends beyond the surface of the topic.

3. Approaching

12.64 points

The paper adequately describes the strategic approach as well as the communication techniques a team leader would use to ensure a quality decision is made. The paper demonstrates a basic understanding of the topic.

2. Insufficient

11.84 points

The paper inadequately describes the strategic approach as well as the communication techniques a team leader would use to ensure a quality decision is made. The paper demonstrates a poor understanding of the topic.

1. Unsatisfactory

0 points

The paper omits or incompletely describes the strategic approach as well as the communication techniques a team leader would use to ensure a quality decision is made. The paper does not demonstrate understanding of the topic.

▼ Thesis, Position, or Purpose

5.6 points

Criteria Description

Communicates reason for writing and demonstrates awareness of audience.

5. Target

5.6 points

The thesis, position, or purpose is clearly communicated throughout and clearly directed to a specific audience.

4. Acceptable

4.87 points

The thesis, position, or purpose is adequately presented. An awareness of the appropriate audience is demonstrated.

3. Approaching

4.42 points

The thesis, position, or purpose is discernable in most aspects but is occasionally weak or unclear. There is limited awareness of the appropriate audience.

2. Insufficient

4.14 points

The thesis, position, or purpose is unfocused or confused. There is very little awareness of the intended audience.

1. Unsatisfactory

0 points

The thesis, position, or purpose is not discernible. No awareness of the appropriate audience is evident.

▼ Development, Structure, and Conclusion

5.6 points

Criteria Description

Advances position or purpose throughout writing; conclusion aligns to and evolves from development.

5. Target

5.6 points

The thesis, position, or purpose is logically advanced throughout. The progression of ideas is coherent and unified. A clear and logical conclusion aligns to the development of the purpose.

4. Acceptable

4.87 points

The thesis, position, or purpose is advanced in most aspects. Ideas clearly build on each other. Conclusion aligns to the development of the purpose.

3. Approaching

4.42 points

Limited advancement of thesis, position, or purpose is discernable. There are inconsistencies in organization or the relationship of ideas. Conclusion is simplistic and not fully aligned to the development of the purpose.

2. Insufficient

4.14 points

Writing lacks logical progression of the thesis, position, or purpose. Some organization is attempted, but ideas are disconnected. Conclusion is unclear and not supported by the overall development of the purpose.

1. Unsatisfactory

0 points

No advancement of the thesis, position, or purpose is evident. Connections between paragraphs are missing or inappropriate. No conclusion is offered.

▼ Evidence

4.8 points

Criteria Description

Selects and integrates evidence to support and advance position/purpose; considers other perspectives.

5. Target

4.8 points

Specific and appropriate evidence is included. Relevant perspectives of others are clearly considered.

4. Acceptable

4.18 points

Relevant evidence that includes other perspectives is used.

3. Approaching

3.79 points

Evidence is used but is insufficient or of limited relevance. Simplistic explanation or integration of other perspectives is present.

2. Insufficient

3.55 points

Evidence is limited or irrelevant. The interpretation of other perspectives is superficial or incorrect.

1. Unsatisfactory

0 points

Evidence to support the thesis, position, or purpose is absent. The writing relies entirely on the perspective of the writer.

▼ **Mechanics of Writing**

4.8 points

Criteria Description

Includes spelling, capitalization, punctuation, grammar, language use, sentence structure, etc.

5. Target

4.8 points

No mechanical errors are present. Appropriate language choice and sentence structure are used throughout.

4. Acceptable

4.18 points

Few mechanical errors are present. Suitable language choice and sentence structure are used.

3. Approaching

3.79 points

Occasional mechanical errors are present. Language choice is generally appropriate. Varied sentence structure is attempted.

2. Insufficient

3.55 points

Frequent and repetitive mechanical errors are present. Inconsistencies in language choice or sentence structure are recurrent.

1. Unsatisfactory

0 points

Errors in grammar or syntax are pervasive and impede meaning. Incorrect language choice or sentence structure errors are found throughout.

▼ **Format/Documentation**

3.2 points

Criteria Description

Uses appropriate style, such as APA, MLA, etc., for college, subject, and level; documents sources using citations, footnotes, references, bibliography, etc., appropriate to assignment and discipline.

5. Target

3.2 points

No errors in formatting or documentation are present.

4. Acceptable

2.78 points

Appropriate format and documentation are used with only minor errors.

3. Approaching

2.53 points

Appropriate format and documentation are used, although there are some obvious errors.

2. Insufficient

2.37 points

Appropriate format is attempted, but some elements are missing. Frequent errors in documentation of sources are evident.

1. Unsatisfactory

0 points

Appropriate format is not used. No documentation of sources is provided.

Total 80 points